## BANKFINANCIAL CORPORATION

## FOURTH QUARTER 2018

## QUARTERLY FINANCIAL AND STATISTICAL SUPPLEMENT

## FOR THE LATEST FIVE QUARTERS

[^0]
# BANKFINANCIAL CORPORATION SELECTED QUARTERLY FINANCIAL AND STATISTICAL DATA 

## Latest Five Quarters

(Dollars in thousands; except per share) - (Unaudited)

|  | 2018 |  |  |  | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | IVQ | IIIQ | IIQ | IQ | IVQ |
| PERFORMANCE MEASUREMENTS |  |  |  |  |  |
| Return on assets (ratio of net income to average total assets) ${ }^{(1)}$ | 1.92\% | 0.97\% | 1.18\% | 0.90\% | 0.24\% |
| Return on equity (ratio of net income to average equity) ${ }^{(1)}$ | 15.72 | 7.68 | 9.39 | 7.13 | 1.97 |
| Net interest rate spread ${ }^{(1)}$ | 3.24 | 3.30 | 3.31 | 3.38 | 3.26 |
| Net interest margin ${ }^{(1)}$ | 3.52 | 3.51 | 3.49 | 3.53 | 3.41 |
| Efficiency ratio | 51.22 | 64.84 | 63.55 | 68.40 | 62.37 |
| Noninterest expense to average total assets ${ }^{(1)}$ | 2.88 | 2.45 | 2.61 | 2.52 | 2.28 |
| Average interest-earning assets to average interest-bearing liabilities | 133.35 | 133.23 | 133.62 | 132.29 | 131.68 |
| Number of full service offices | 19 | 19 | 19 | 19 | 19 |
| Employees (full time equivalents) ${ }^{(2)}$ | 236 | 245 | 250 | 237 | 236 |

## SUMMARY STATEMENT OF FINANCIAL CONDITION

| ASSETS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from other financial institutions | \$ | 13,805 | \$ | 12,473 | \$ | 11,738 | \$ | 10,613 | \$ | 13,572 |
| Interest-bearing deposits in other financial institutions |  | 84,399 |  | 74,461 |  | 80,457 |  | 81,963 |  | 114,020 |
| Securities, at fair value |  | 88,179 |  | 103,921 |  | 112,452 |  | 102,661 |  | 93,383 |
| Loans receivable, net |  | 1,323,793 |  | 1,267,787 |  | 1,287,823 |  | 1,277,553 |  | 1,314,651 |
| Other real estate owned, net |  | 1,226 |  | 985 |  | 1,187 |  | 1,802 |  | 2,351 |
| Stock in Federal Home Loan Bank and Federal Reserve Bank, at cost |  | 8,026 |  | 8,026 |  | 8,311 |  | 8,290 |  | 8,290 |
| Premises and equipment, net |  | 25,205 |  | 24,473 |  | 24,441 |  | 24,628 |  | 24,856 |
| Premises held-for-sale |  | - |  | - |  | - |  | 5,581 |  | 5,667 |
| Intangible assets |  | 102 |  | 123 |  | 143 |  | 164 |  | 286 |
| Bank owned life insurance |  | 18,809 |  | 18,781 |  | 18,746 |  | 22,925 |  | 22,859 |
| Deferred taxes |  | 6,235 |  | 8,911 |  | 10,199 |  | 11,363 |  | 12,563 |
| Other assets |  | 15,546 |  | 12,543 |  | 12,001 |  | 12,386 |  | 13,060 |
| Total assets | \$ | 1,585,325 | \$ | 1,532,484 | \$ | 1,567,498 | \$ | 1,559,929 | \$ | 1,625,558 |
|  |  |  |  |  |  |  |  |  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 1,352,484 | \$ | 1,295,770 | \$ | 1,295,853 | \$ | 1,278,007 | \$ | 1,340,051 |
| Borrowings |  | 21,049 |  | 21,232 |  | 50,901 |  | 60,983 |  | 60,768 |
| Other liabilities |  | 24,642 |  | 23,399 |  | 26,516 |  | 22,587 |  | 27,105 |
| Total liabilities |  | 1,398,175 |  | 1,340,401 |  | 1,373,270 |  | 1,361,577 |  | 1,427,924 |
| Stockholders' equity |  | 187,150 |  | 192,083 |  | 194,228 |  | 198,352 |  | 197,634 |
| Total liabilities and stockholders' equity | \$ | 1,585,325 | \$ | 1,532,484 | \$ | 1,567,498 | \$ | 1,559,929 | \$ | 1,625,558 |

[^1]
## BANKFINANCIAL CORPORATION <br> SELECTED QUARTERLY FINANCIAL AND STATISTICAL DATA

## Latest Five Quarters

(Dollars in thousands; except per share) - (Unaudited)

|  | 2018 |  |  |  |  |  |  |  | $\begin{aligned} & 2017 \\ & \hline \text { IVQ } \\ & \hline \end{aligned}$ |  | For the years ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | IVQ |  | IIIQ |  | IIQ |  | IQ |  |  |  | 2018 |  | 2017 |
| SUMMARY STATEMENT OF OPERATIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total interest income | \$ | 16,146 | \$ | 15,373 | \$ | 15,020 | \$ | 14,748 | \$ | 15,047 | \$ | 61,287 | \$ | 56,179 |
| Total interest expense |  | 3,043 |  | 2,408 |  | 2,039 |  | 1,727 |  | 1,742 |  | 9,217 |  | 6,089 |
| Net interest income before provision (recovery) |  | 13,103 |  | 12,965 |  | 12,981 |  | 13,021 |  | 13,305 |  | 52,070 |  | 50,090 |
| Provision for (recovery of) loan losses |  | 403 |  | (23) |  | 23 |  | (258) |  | (72) |  | 145 |  | (87) |
| Net interest income |  | 12,700 |  | 12,988 |  | 12,958 |  | 13,279 |  | 13,377 |  | 51,925 |  | 50,177 |
| Noninterest income |  | 8,674 |  | 1,570 |  | 3,094 |  | 1,539 |  | 1,634 |  | 14,877 |  | 6,408 |
| Noninterest expense |  | 11,155 |  | 9,425 |  | 10,215 |  | 9,959 |  | 9,318 |  | 40,754 |  | 40,391 |
| Income before income tax |  | 10,219 |  | 5,133 |  | 5,837 |  | 4,859 |  | 5,693 |  | 26,048 |  | 16,194 |
| Income tax expense ${ }^{(1)}$ |  | 2,803 |  | 1,396 |  | 1,207 |  | 1,300 |  | 4,702 |  | 6,706 |  | 7,190 |
| Net income | \$ | 7,416 | \$ | 3,737 | \$ | 4,630 | \$ | 3,559 | \$ | 991 | \$ | $\underline{19,342}$ | \$ | 9,004 |
| Basic earnings per common share | \$ | 0.44 | \$ | 0.22 | \$ | 0.26 | \$ | 0.20 | \$ | 0.06 | \$ | 1.11 | \$ | 0.49 |
| Diluted earnings per common share | \$ | 0.44 | \$ | 0.22 | \$ | 0.26 | \$ | 0.20 | \$ | 0.06 | \$ | 1.11 | \$ | 0.49 |
| NONINTEREST INCOME AND EXPENSE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposit service charges and fees | \$ | 998 | \$ | 1,003 | \$ | 989 | \$ | 978 | \$ | 989 | \$ | 3,968 | \$ | 3,953 |
| Loan fee income |  | 208 |  | 71 |  | 90 |  | 70 |  | 114 |  | 439 |  | 326 |
| Commercial mortgage brokerage fees |  | - |  | 12 |  | 85 |  | 41 |  | - |  | 138 |  | - |
| Residential mortgage banking fees |  | 31 |  | 34 |  | 24 |  | 30 |  | 43 |  | 119 |  | 215 |
| Gain (loss) on sales of equity securities |  | 3,572 |  | - |  | (14) |  | - |  | - |  | 3,558 |  |  |
| Unrealized gain on equity securities |  | 3,427 |  | - |  | - |  | - |  | - |  | 3,427 |  | - |
| Gain on sale of premises held-for-sale |  | - |  | - |  | 93 |  | - |  | - |  | 93 |  |  |
| Trust insurance commissions and annuities income |  | 267 |  | 207 |  | 250 |  | 213 |  | 267 |  | 937 |  | 971 |
| Earnings on bank owned life insurance |  | 28 |  | 35 |  | 45 |  | 66 |  | 69 |  | 174 |  | 265 |
| Bank-owned life insurance death benefit |  | - |  | - |  | 1,389 |  | - |  | - |  | 1,389 |  | - |
| Other |  | 143 |  | 208 |  | 143 |  | 141 |  | 152 |  | 635 |  | 678 |
| Total noninterest income | \$ | 8,674 | \$ | 1,570 | \$ | 3,094 | \$ | 1,539 | \$ | 1,634 | \$ | 14,877 | \$ | 6,408 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Compensation and benefits | \$ | 6,755 | \$ | 5,120 | \$ | 5,790 | \$ | 5,322 | \$ | 4,975 | \$ | 22,987 | \$ | 21,767 |
| Office occupancy and equipment |  | 1,795 |  | 1,629 |  | 1,662 |  | 1,731 |  | 1,709 |  | 6,817 |  | 6,623 |
| Advertising and public relations |  | 237 |  | 194 |  | 274 |  | 143 |  | 197 |  | 848 |  | 1,004 |
| Information technology |  | 726 |  | 717 |  | 708 |  | 641 |  | 673 |  | 2,792 |  | 2,743 |
| Supplies, telephone, and postage |  | 363 |  | 341 |  | 396 |  | 333 |  | 339 |  | 1,433 |  | 1,366 |
| Amortization of intangibles |  | 21 |  | 20 |  | 21 |  | 122 |  | 122 |  | 184 |  | 496 |
| Nonperforming asset management |  | 40 |  | 60 |  | 51 |  | 202 |  | 125 |  | 353 |  | 340 |
| Loss (gain) on sales of other real estate owned |  | - |  | (12) |  | 47 |  | 21 |  | (55) |  | 56 |  | 45 |
| Valuation adjustments of other real estate owned |  | - |  | 1 |  | 1 |  | 25 |  | 32 |  | 27 |  | 333 |
| Operations of other real estate owned |  | 77 |  | 70 |  | 87 |  | 115 |  | 85 |  | 349 |  | 545 |
| FDIC insurance premiums |  | 99 |  | 115 |  | 104 |  | 119 |  | 125 |  | 437 |  | 587 |
| Other |  | 1,042 |  | 1,170 |  | 1,074 |  | 1,185 |  | 991 |  | 4,471 |  | 4,542 |
| Total noninterest expense | \$ | 11,155 | \$ | 9,425 | \$ | 10,215 | \$ | 9,959 | \$ | 9,318 | \$ | 40,754 | \$ | 40,391 |

[^2]
# BANKFINANCIAL CORPORATION SELECTED QUARTERLY FINANCIAL AND STATISTICAL DATA 

## Latest Five Quarters

(Dollars in thousands; except per share) - (Unaudited)

|  | 2018 |  |  |  |  |  |  |  | $\frac{2017}{\text { IVQ }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | IVQ |  | IIIQ |  | IIQ |  | IQ |  |  |  |
| LOANS |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans | \$ | 70,371 | \$ | 77,591 | \$ | 84,048 | \$ | 92,056 | \$ | 97,814 |
| Multi-family mortgage loans |  | 619,870 |  | 581,880 |  | 571,886 |  | 578,144 |  | 588,383 |
| Nonresidential real estate loans |  | 152,442 |  | 148,010 |  | 155,627 |  | 163,856 |  | 169,971 |
| Construction and land loans |  | 172 |  | 1,130 |  | 1,316 |  | 1,328 |  | 1,358 |
| Commercial loans |  | 187,406 |  | 167,547 |  | 163,925 |  | 162,564 |  | 152,552 |
| Commercial leases |  | 299,394 |  | 297,103 |  | 316,555 |  | 285,222 |  | 310,076 |
| Consumer loans |  | 1,539 |  | 1,416 |  | 1,469 |  | 1,494 |  | 1,597 |
|  |  | 1,331,194 |  | 1,274,677 |  | 1,294,826 |  | 1,284,664 |  | 1,321,751 |
| Net deferred loan origination costs |  | 1,069 |  | 1,213 |  | 1,176 |  | 1,230 |  | 1,266 |
| Allowance for loan losses |  | $(8,470)$ |  | $(8,103)$ |  | $(8,179)$ |  | $(8,341)$ |  | $(8,366)$ |
| Loans, net | \$ | 1,323,793 | \$ | 1,267,787 | \$ | 1,287,823 | \$ | 1,277,553 | \$ | 1,314,651 |
|  |  |  |  |  |  |  |  |  |  |  |
| LOAN ORIGINATIONS ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans | \$ | 647 | \$ | 1,290 | \$ | 987 | \$ | 964 | \$ | 1,103 |
| Multi-family mortgage loans |  | 71,101 |  | 31,633 |  | 21,838 |  | 14,339 |  | 26,830 |
| Nonresidential real estate loans |  | 7,120 |  | 1,166 |  | 1,310 |  | 2,011 |  | 2,311 |
| Commercial loans |  | 171,048 |  | 164,974 |  | 164,048 |  | 150,804 |  | 100,667 |
| Commercial leases |  | 52,929 |  | 27,296 |  | 77,744 |  | 20,771 |  | 42,700 |
| Consumer loans |  | 913 |  | 695 |  | 672 |  | 584 |  | 781 |
|  | \$ | 303,758 | \$ | 227,054 | \$ | 266,599 | \$ | 189,473 | \$ | 174,392 |
| Weighted average rate |  | 5.91\% |  | 5.96\% |  | 5.62\% |  | 5.61\% |  | 5.12\% |
|  |  |  |  |  |  |  |  |  |  |  |
| LOAN PAYMENTS and PAYOFFS ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans | \$ | 7,590 | \$ | 7,135 | \$ | 8,959 | \$ | 6,453 | \$ | 7,611 |
| Multi-family mortgage loans |  | 35,135 |  | 19,804 |  | 27,911 |  | 24,524 |  | 14,998 |
| Nonresidential real estate loans |  | 4,315 |  | 8,890 |  | 9,499 |  | 8,148 |  | 9,577 |
| Construction and land loans |  | 27 |  | 184 |  | 15 |  | 31 |  | 31 |
| Commercial loans |  | 151,768 |  | 161,359 |  | 162,544 |  | 140,449 |  | 94,996 |
| Commercial leases |  | 50,742 |  | 46,885 |  | 47,417 |  | 45,790 |  | 65,707 |
| Consumer loans |  | 868 |  | 762 |  | 704 |  | 631 |  | 732 |
|  | \$ | 250,445 | \$ | 245,019 | \$ | 257,049 | \$ | 226,026 | \$ | 193,652 |
| Weighted average rate |  | 5.59\% |  | 5.56\% |  | 5.28\% |  | 4.97\% |  | 4.67\% |

[^3]
# BANKFINANCIAL CORPORATION <br> <br> SELECTED QUARTERLY FINANCIAL AND STATISTICAL DATA 

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## Latest Five Quarters

(Dollars in thousands; except per share) - (Unaudited)

|  | 2018 |  |  |  |  |  |  |  | $2017$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | IVQ |  | IIIQ |  | IIQ |  | IQ |  | $\overline{\text { IVQ }}$ |  |
| CREDIT QUALITY: |  |  |  |  |  |  |  |  |  |  |
| Nonperforming Assets: |  |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans | \$ | 1,240 | \$ | 1,369 | \$ | 1,538 | \$ | 1,589 | \$ | 2,027 |
| Multi-family mortgage loans |  | - |  | 102 |  | 92 |  | 369 |  | 363 |
| Nonresidential real estate loans |  | 270 |  | - |  | - |  | - |  | - |
| Consumer loans |  | - |  | - |  | 6 |  | - |  | - |
| Nonaccrual loans |  | 1,510 |  | 1,471 |  | 1,636 |  | 1,958 |  | 2,390 |
|  |  |  |  |  |  |  |  |  |  |  |
| Other real estate owned: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans |  | 875 |  | 634 |  | 833 |  | 935 |  | 827 |
| Multi-family real estate |  | 276 |  | 276 |  | 276 |  | - |  | - |
| Nonresidential real estate |  | 74 |  | 74 |  | 74 |  | 863 |  | 1,520 |
| Land |  | 1 |  | 1 |  | 4 |  | 4 |  | 4 |
| Other real estate owned |  | 1,226 |  | 985 |  | 1,187 |  | 1,802 |  | 2,351 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming assets | \$ | 2,736 | \$ | 2,456 | \$ | 2,823 | \$ | 3,760 | \$ | 4,741 |
|  |  |  |  |  |  |  |  |  |  |  |
| Asset Quality Ratios |  |  |  |  |  |  |  |  |  |  |
| Nonperforming assets to total assets |  | 0.17\% |  | 0.16\% |  | 0.18\% |  | 0.24\% |  | 0.29\% |
| Nonperforming loans to total loans |  | 0.11 |  | 0.12 |  | 0.13 |  | 0.15 |  | 0.18 |
| Nonperforming commercial-related loans to total commercial-related loans ${ }^{(1)}$ |  | 0.02 |  | 0.01 |  | 0.01 |  | 0.03 |  | 0.03 |
| Nonperforming residential and consumer loans to total residential and consumer loans |  | 1.72 |  | 1.73 |  | 1.81 |  | 1.70 |  | 2.04 |
| Allowance for loan losses to nonperforming loans |  | 560.93 |  | 550.85 |  | 499.94 |  | 426.00 |  | 350.04 |
|  |  |  |  |  |  |  |  |  |  |  |
| Concentrations of Credit |  |  |  |  |  |  |  |  |  |  |
| Commercial Real Estate for FFEIC Concentration Limits | \$ | 737,887 | \$ | 697,843 | \$ | 694,555 | \$ | 706,488 | \$ | 721,587 |
| \% FFIEC Total Capital |  | 413.00\% |  | 378.64\% |  | 378.45\% |  | 370.18\% |  | 382.64\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Multi-family mortgage loans - $50 \%$ risk based capital qualified (included above) | \$ | 370,512 | \$ | 357,947 | \$ | 299,138 | \$ | 353,686 | \$ | 365,713 |
| \% FFIEC Total Capital |  | 207.38\% |  | 194.22\% |  | 162.99\% |  | 185.32\% |  | 193.93\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Commercial Leases - Investment Grade | \$ | 166,209 | \$ | 181,131 | \$ | 197,746 | \$ | 186,052 | \$ | 207,460 |
| Commercial Leases - Other |  | 133,185 |  | 115,972 |  | 118,809 |  | 99,170 |  | 102,616 |

## BANKFINANCIAL CORPORATION

## SELECTED QUARTERLY FINANCIAL AND STATISTICAL DATA

## Latest Five Quarters

(Dollars in thousands; except per share) - (Unaudited)

|  | 2018 |  |  |  |  |  |  |  | $\frac{2017}{\text { IVQ }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | IVQ |  | IIIQ |  | IIQ |  | IQ |  |  |  |
| SUBSTANDARD PERFORMING LOANS |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans | \$ | 365 | \$ | 409 | \$ | 295 | \$ | 362 | \$ | 295 |
| Multi-family mortgage loans |  | 216 |  | 310 |  | 218 |  | 222 |  | 225 |
| Nonresidential real estate loans |  | 98 |  | 99 |  | 100 |  | 149 |  | 154 |
| Commercial loans |  | 342 |  | 4,699 |  | 3,820 |  | 2,258 |  | 2,248 |
| Consumer loans |  | 7 |  | 10 |  | 1 |  | - |  | - |
|  | \$ | 1,028 | \$ | 5,527 | \$ | 4,434 | \$ | 2,991 | \$ | 2,922 |

ALLOWANCE FOR LOAN LOSSES

| Beginning balance | \$ | 8,103 | \$ | 8,179 | \$ | 8,341 | \$ | 8,366 | \$ | 8,374 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge offs: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans |  | (17) |  | (84) |  | (33) |  | (97) |  | (36) |
| Multi-family mortgage loans |  | - |  | - |  | (35) |  | - |  | - |
| Nonresidential real estate loans |  | (93) |  | - |  | - |  | - |  | - |
| Commercial loans |  |  |  | - |  | (140) |  | - |  | - |
| Consumer loans |  | (12) |  | (6) |  | (1) |  | - |  | (3) |
|  |  | (122) |  | (90) |  | (209) |  | (97) |  | (39) |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans |  | 76 |  | 25 |  | 6 |  | 99 |  | 45 |
| Multi-family mortgage loans |  | 8 |  | 8 |  | 10 |  | 8 |  | 8 |
| Nonresidential real estate loans |  | - |  | - |  | - |  | - |  | 7 |
| Construction and land loans |  | - |  | 2 |  | - |  | - |  | - |
| Commercial loans |  | 2 |  | 2 |  | 2 |  | 223 |  | 42 |
| Commercial leases |  | - |  | - |  | 5 |  | - |  | - |
| Consumer loans |  | - |  | - |  | 1 |  | - |  | 1 |
|  |  | 86 |  | 37 |  | 24 |  | 330 |  | 103 |
| Net (charge-offs) recoveries |  | (36) |  | (53) |  | (185) |  | 233 |  | 64 |
| Provision for (recovery of) loan losses |  | 403 |  | (23) |  | 23 |  | (258) |  | (72) |
| Ending balance | \$ | 8,470 | \$ | 8,103 | \$ | 8,179 | \$ | 8,341 | \$ | 8,366 |
|  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses to total loans |  | 0.64\% |  | 0.64\% |  | 0.63\% |  | 0.65\% |  | 0.63\% |
| Net (charge-off) recovery ratio ${ }^{(1)}$ |  | (0.01) |  | (0.02) |  | (0.06) |  | 0.07 |  | 0.02 |

# BANKFINANCIAL CORPORATION <br> <br> SELECTED QUARTERLY FINANCIAL AND STATISTICAL DATA 

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## Latest Five Quarters

(Dollars in thousands; except per share) - (Unaudited)

|  | 2018 |  |  |  |  |  |  |  | $2017$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | IVQ |  | IIIQ |  | IIQ |  | IQ |  | IVQ |  |
| DEPOSITS |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing demand | \$ | 230,041 | \$ | 225,446 | \$ | 229,717 | \$ | 232,593 | \$ | 234,354 |
| Interest-bearing NOW accounts |  | 275,830 |  | 283,561 |  | 281,603 |  | 283,311 |  | 289,657 |
| Money market accounts |  | 255,951 |  | 266,070 |  | 281,493 |  | 290,575 |  | 299,581 |
| Savings deposits |  | 152,334 |  | 155,232 |  | 158,731 |  | 160,093 |  | 160,501 |
| Certificates of deposit - retail |  | 332,053 |  | 275,160 |  | 251,974 |  | 232,910 |  | 224,401 |
| Certificates of deposit - wholesale |  | 106,275 |  | 90,301 |  | 92,335 |  | 78,525 |  | 131,557 |
|  | \$ | 1,352,484 | \$ | 1,295,770 | \$ | 1,295,853 | \$ | 1,278,007 | \$ | 1,340,051 |
|  |  |  |  |  |  |  |  |  |  |  |
| SELECTED AVERAGE BALANCES |  |  |  |  |  |  |  |  |  |  |
| Total average assets | \$ | 1,548,292 | \$ | 1,540,522 | \$ | 1,565,996 | \$ | 1,581,833 | \$ | 1,637,309 |
| Total average interest-earning assets |  | 1,478,028 |  | 1,463,404 |  | 1,492,824 |  | 1,496,682 |  | 1,549,746 |
| Average loans |  | 1,296,108 |  | 1,274,788 |  | 1,291,339 |  | 1,294,387 |  | 1,330,276 |
| Average securities |  | 98,756 |  | 113,234 |  | 107,384 |  | 103,928 |  | 95,065 |
| Average stock in FHLB \& FRB |  | 8,026 |  | 8,125 |  | 8,411 |  | 8,289 |  | 8,290 |
| Average other interest-earning assets |  | 75,138 |  | 67,257 |  | 85,690 |  | 90,078 |  | 116,115 |
| Total average interest-bearing liabilities |  | 1,108,397 |  | 1,098,424 |  | 1,117,188 |  | 1,131,372 |  | 1,176,898 |
| Average interest-bearing deposits |  | 1,085,611 |  | 1,059,929 |  | 1,055,228 |  | 1,070,635 |  | 1,116,057 |
| Average borrowings |  | 22,786 |  | 38,495 |  | 61,960 |  | 60,737 |  | 60,841 |
| Average stockholders' equity |  | 188,643 |  | 194,745 |  | 197,314 |  | 199,672 |  | 201,604 |
|  |  |  |  |  |  |  |  |  |  |  |
| SELECTED YIELDS AND COST OF FUNDS ${ }^{(1):}$ |  |  |  |  |  |  |  |  |  |  |
| Total average interest-earning assets |  | 4.33\% |  | 4.17\% |  | 4.04\% |  | 4.00\% |  | 3.85\% |
| Average loans |  | 4.59 |  | 4.43 |  | 4.34 |  | 4.33 |  | 4.22 |
| Average securities |  | 2.38 |  | 2.20 |  | 2.04 |  | 1.81 |  | 1.58 |
| Average other interest-earning assets |  | 2.61 |  | 2.28 |  | 1.81 |  | 1.62 |  | 1.60 |
| Total average interest-bearing liabilities |  | 1.09 |  | 0.87 |  | 0.73 |  | 0.62 |  | 0.59 |
| Average interest-bearing deposits |  | 1.07 |  | 0.85 |  | 0.70 |  | 0.58 |  | 0.55 |
| Average borrowings |  | 1.98 |  | 1.34 |  | 1.36 |  | 1.35 |  | 1.35 |
| Average cost of total deposits |  | 0.89 |  | 0.70 |  | 0.57 |  | 0.48 |  | 0.45 |
| Average cost of funds |  | 0.90 |  | 0.72 |  | 0.61 |  | 0.52 |  | 0.49 |
| Net interest rate spread |  | 3.24 |  | 3.30 |  | 3.31 |  | 3.38 |  | 3.26 |
| Net interest margin |  | 3.52 |  | 3.51 |  | 3.49 |  | 3.53 |  | 3.41 |

(1) Annualized

# BANKFINANCIAL CORPORATION SELECTED QUARTERLY FINANCIAL AND STATISTICAL DATA 

## Latest Five Quarters

(Dollars in thousands; except per share) - (Unaudited)

|  | 2018 |  |  |  |  |  |  |  | $\begin{aligned} & 2017 \\ & \hline \text { IVQ } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | IVQ |  | IIIQ |  | IIQ |  | IQ |  |  |  |
| CAPITAL RATIOS |  |  |  |  |  |  |  |  |  |  |
| BankFinancial Corporation |  |  |  |  |  |  |  |  |  |  |
| Equity to total assets (end of period) |  | 11.81\% |  | 12.53\% |  | 12.39\% |  | 12.72\% |  | 12.16\% |
| Tangible equity to tangible total assets (end of period) |  | 11.80 |  | 12.53 |  | 12.38 |  | 12.71 |  | 12.14 |
| Risk-based total capital ratio |  | 16.33 |  | 17.40 |  | 16.73 |  | 17.72 |  | 17.06 |
| Common Tier 1 (CET1) |  | 15.61 |  | 16.67 |  | 16.02 |  | 16.98 |  | 16.33 |
| Risk-based tier 1 capital ratio |  | 15.61 |  | 16.67 |  | 16.02 |  | 16.98 |  | 16.33 |
| Tier 1 leverage ratio |  | 11.82 |  | 12.06 |  | 11.93 |  | 12.03 |  | 11.49 |
| Tier 1 capital | \$ | 182,404 | \$ | 185,015 | \$ | 185,836 | \$ | 189,152 | \$ | 187,005 |
| BankFinancial, NA |  |  |  |  |  |  |  |  |  |  |
| Risk-based total capital ratio |  | 15.30\% |  | 16.61\% |  | 15.83\% |  | 17.13\% |  | 16.48\% |
| Common Tier 1 (CET1) |  | 14.57 |  | 15.88 |  | 15.12 |  | 16.38 |  | 15.74 |
| Risk-based tier 1 capital ratio |  | 14.57 |  | 15.88 |  | 15.12 |  | 16.38 |  | 15.74 |
| Tier 1 leverage ratio |  | 11.03 |  | 11.49 |  | 11.26 |  | 11.60 |  | 11.08 |
| Tier 1 capital | \$ | 170,194 | \$ | 176,199 | \$ | 175,349 | \$ | 182,464 | \$ | 180,216 |

## COMMON STOCK AND DIVIDENDS

Stock Prices:

| Close | \$ | 14.95 | \$ | 15.94 | \$ | 17.65 | \$ | 16.98 | \$ | 15.34 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| High |  | 16.06 |  | 18.08 |  | 18.62 |  | 17.20 |  | 17.00 |
| Low |  | 13.88 |  | 15.32 |  | 15.07 |  | 15.07 |  | 14.79 |
| Common shares outstanding |  | ,481,514 |  | 17,206,303 |  | 17,461,088 |  | 17,877,223 |  | ,958,723 |
| Book value per share | \$ | 11.36 | \$ | 11.16 | \$ | 11.12 | \$ | 11.10 | \$ | 11.00 |
| Tangible book value per share | \$ | 11.35 | \$ | 11.16 | \$ | 11.12 | \$ | 11.09 | \$ | 10.99 |
| Cash dividends declared on common stock | \$ | 0.10 | \$ | 0.10 | \$ | 0.09 | \$ | 0.08 | \$ | 0.08 |
| Dividend payout ratio |  | 22.74\% |  | 46.65\% |  | 34.20\% |  | 40.35\% |  | 145.59\% |
| Stock repurchases | \$ | 10,691 | \$ | 4,103 | \$ | 7,167 | \$ | 1,323 | \$ | 1,671 |
| Stock repurchases - shares |  | 724,789 |  | 254,785 |  | 415,889 |  | 81,500 |  | 104,900 |

## EARNINGS PER SHARE COMPUTATIONS

| Net income | \$ | 7,416 | \$ | 3,737 | \$ | 4,630 | \$ | 3,559 | \$ | 991 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average common shares outstanding |  | 0,641 |  | 17,365,679 |  | 17,634,190 |  | 1,579 |  | 7,708 |
| Less - Unvested restricted stock shares |  | - |  | - |  | (375) |  | (940) |  | (940) |
| Weighted average common shares outstanding |  | 0,641 |  | 17,365,679 |  | 17,633,815 |  | 0,639 |  | 6,768 |
| Plus: Dilutive common shares equivalents |  | - |  | - |  |  |  | 461 |  | 461 |
| Weighted average dilutive common shares outstanding |  | 0,641 |  | 17,365,679 |  | 17,633,815 |  | 1,100 |  | 7,229 |
| Basic earnings per common share | \$ | 0.44 | \$ | 0.22 | \$ | 0.26 | \$ | 0.20 | \$ | 0.06 |
| Diluted earnings per common share | \$ | 0.44 | \$ | 0.22 | \$ | 0.26 | \$ | 0.20 | \$ | 0.06 |


[^0]:    Note: Certain reclassifications have been made in the prior period's financial statements and reflected in the Selected Quarterly Financial and Statistical Data tables to conform to the current period's presentation.

    The information and statistical data contained herein have been prepared by BankFinancial Corporation and have been derived or calculated from selected quarterly and period-end historical financial statements prepared in accordance with accounting principles generally accepted in the United States. BankFinancial Corporation is under no obligation to update, keep current, or continue to provide the information contained herein. This information is provided solely for informational purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or establish any business relationships with BankFinancial Corporation or its subsidiary.

[^1]:    (1) Annualized
    (2) Second quarter 2018 full time equivalents employees include summer interns. These employees typically work from May through August.

[^2]:    (1) Fourth quarter 2017 income tax expense includes valuation of $\$ 2.5$ million related to Tax Cuts and Jobs Act of 2017.

[^3]:    (1) Loan originations include purchases loans. draws on revolving lines of credit and exclude loan renewals.
    (2) Loan payments and payoffs exclude loan renewals.

